

Kuoni Mueller und Partner Residential AG, situated in Zurich, is looking for a

Real Estate Agent (Partner) for Residential Properties 100% (f/m)

with several years of experience in real estate sector for the expansion and the establishment in Zurich.

Your challenge

- Acquisitions, sales and search of residential properties
- Processing and closing of sales and search mandates of residential properties
- Expansion and maintenance of customer relations as well as participation in trade fairs and customer events
- Responsibility for the development, the establishment and expansion of Zurich
- Monthly analysis of the number of offers and sales of residential properties and proposal of measures to improve and increase orders
- In collaboration with the supervisor: Define annual targets and set budgets including investments; ensure targets are met.

Your profile

- You have several years of sales as well as acquisition experience with demanding clientele and bring with you your own customer base
- You are resident in the relevant region and are well networked
- You have a commercial education and further education in the real estate business is an advantage
- You have an empathic and communicative nature with a winning, confident manner
- You enjoy contact with people and expanding the existing network of contacts
- You are proactive, independent, trustworthy, and work with great commitment and passion
- Solid German and very good English skills

We offer you a varied and exciting job in the field of real estate management as well as a good personal exchange with our various real estate departments. In addition, you can benefit from the attractive employment conditions of Bank Julius Baer.

If this varied and versatile task fits your profile and you feel addressed, we look forward to receiving your application at the following link [Real Estate Agent \(Partner\) for Residential Properties \(myworkdayjobs.com\)](https://www.myworkdayjobs.com)

If you have any questions regarding the advertised position, please do not hesitate to contact Jürg Tobler (juerg.tobler@kmp.ch).